



The Woodhouse Partnership is a leading source of international expertise to support organisations on their asset management journey. For 25 years we have provided unrivalled experience, knowledge, tools and training for customised transformation programmes and culture change, within a wide range of industries, countries and business environments.

Our mission is to help our clients to deliver greater value, more consistently, collaboratively and sustainably. We focus on the scope and priorities for improvement, and offer an extensive range of solutions, support and first hand experience to address the cultural, technical, educational, organisational and process integration challenges that are often encountered.

## Organisation Development

**Corporate strategic development:** planning and facilitation

Maturity and capability assessments, gap analysis, road-mapping, strategic planning, implementation support, culture change and mentoring.

**ISO 55000 & other management systems**

Design, development, customisation, implementation, audit and certification.

## People Development

**Needs assessment, competency models & development planning**

IAM & EFNMS Competency Frameworks, roles, responsibilities and competency requirements analysis, target profiles, staff interviews and development planning.

**Training, education, coaching & mentoring**

**Asset Management Academy;** Professional Development, IAM & AMC Qualifications

**Methods & skills:** 30 short courses, AM Challenge™ roleplay & AM Masterclass™

**Blended Learning methods;** classroom, online, workplace coaching & mentoring

**Bespoke course development;** classroom & e-Learning, multi-lingual, multi-sector

**ISO 55001 auditor training** and 'train-the-trainer' services

## Decision Support Processes, Skills & Tools

**Organisational decision-making & value frameworks**

**Cost/risk/performance and life cycle modelling, analytics & optimization tools**

**Capital investment decisions**

Optimised investment programs & project portfolios, individual project & scenario studies, asset life cycle costing, renewal timing, obsolescence and life extension strategies.

**Operating & Maintenance decisions**

Optimised maintenance & inspection strategies, shutdowns & outages (optimal work bundling and timings/intervals).

Reliability engineering, risk and asset performance management, with quantified, monetized & optimized cost/risk/performance.

**Supply chain & inventory decisions**

Materials inventory, spares, procurement, warehousing and logistics optimisation methods and tools.



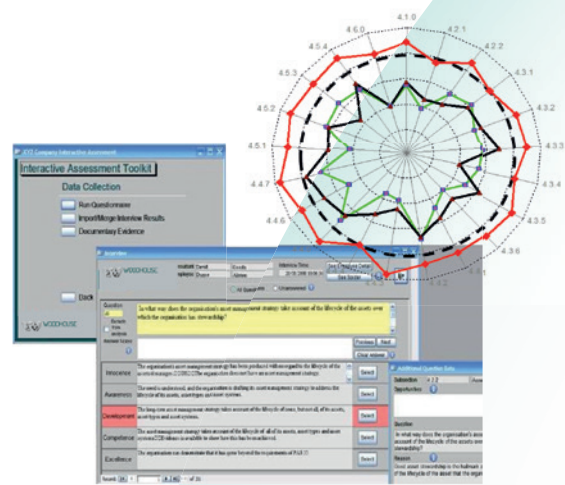


# Trusted advisors for establishing and maintaining excellence in Asset Management...

The Woodhouse Partnership is probably the most experienced company worldwide in the assessment and development of asset management maturity in different industries, cultures and business environments.

## Assessments

Our **Asset Management Assessment services** enable you to identify existing strengths as well as any gaps, requirements or potential improvement areas. It uses the full rigour of a structured and disciplined auditing protocol, developed over 25 years and integrated with the IAM Maturity scales, IAM Competencies Framework and GFMAM subject matter 'landscape'. It is a highly interactive process, revealing the current status together with the scope and value of potential improvements. The resulting assessment report provides unique insight into the priorities, opportunities and best route to improving culture, leadership, capability, systems, processes, competencies and performance in asset management.



## Roadmapping

We also provide an unrivalled **Asset Management Roadmap™** process to convert the findings into a robust implementation plan that is business value-prioritized, aligned to deliver clear goals, with cross-disciplinary support and 'ownership'. Our planning and engagement process is uniquely effective, with a sustained track record of successful implementations and achievement of the desired outcomes.

Woodhouse assessment toolkit: 25 years of cumulative wisdom, plus IAM Maturity scales, GFMAM Landscape, ISO55001 requirements and IAM Competencies Framework

## Implementation

We can offer any level of hands-on assistance and supportive guidance during the **implementation of asset management improvement** or transformation programs. All of our experts have extensive personal implementation experience, combined with a passion for knowledge transfer and development of local competencies and sustainable results.

## Certification

The Woodhouse professional **Audit and Certification service** provides full, objective assessment rigour and a reputation for really testing the true capabilities of each client. A Woodhouse Certificate of competency or maturity (e.g. ISO55001) is hard earned but highly soughtafter.

The Woodhouse Partnership is an IAM Endorsed Trainer and Endorsed Assessor, and proud to have been since the start of this quality assured scheme.



*"There are many consultancy companies who profess to understand asset management, but few who convince me that their experience could really make a difference. After careful consideration we chose The Woodhouse Partnership: they were very clear on the inputs needed and the outputs we would get..."*

Asset Management Director  
Scottish Power

## ...while enabling over 40 areas of better decision-making

Making the right asset management decisions, right now, has never been so critical. Which is why the internationally acclaimed SALVO Process for asset management decision-making, plus world-leading DST™ modelling, analytics and optimization tools are so important.

These enable you to:

Select the best value options, and demonstrate why they represent best value

Defend and justify the actions that are most worthwhile, and their optimal timings

Identify and defer projects or tasks with least risk and downstream consequences if budgets are cut

Using a dynamic workshop approach, we can model and evaluate options, quantify cost, risk and performance implications, explore scenarios and uncertainties – all in real time, and using whatever imperfect or uncertain information is available.

*“Extensive searching for a solution for optimizing asset strategy resulted in finding SALVO. The application of the SALVO Process and decision support tools, along with the knowledge of the consultant, really make them stand out and deliver results - which are fully understood by the business.”*

Lee McClish  
RagingWire Data Centers

### SALVO PROCESS DECISION MAKING FRAMEWORK

The SALVO Process™ is a well proven, robust and flexible method to ensure that you are focusing on the most important and urgent problems/opportunities, identifying what can be done and evaluating/justifying (in quantified cost/benefits/risk terms) the optimal strategy. SALVO is a fully developed, highly adaptive framework for asset management decision-making, with process transparency, competencies, roles, responsibilities, and competency requirements, cross-disciplinary, team and stakeholder consensus-building and proportionate authority and governance controls.

We can train, facilitate, license, customise and implement SALVO within your organisation, and/or provide it as an analysis and optimization service with our expert facilitators.

### DST DECISION SUPPORT TOOLS

The DST Asset Strategy Evaluator™ suite supports over 40 areas of better decision-making in asset management. The tools can be used individually, or in combination, to evaluate what is worth doing, why and when, in managing any type of physical asset in any type of organisation.

They provide process guidance and rapid ‘what if?’ cost/risk/performance evaluation of options, scenarios, uncertainties and competing priorities. The seven modules comprise:





# Woodhouse Academy: education and training for individuals and corporate clients at all levels of expertise

We are the most experienced and comprehensive provider of education and training in asset management. Our Asset Management Academy offers a wide range of off-the-shelf courses, systematic professional development services, bespoke course development, e-learning, coaching and mentoring.

## We can help take you to the next level



We have over 25 years experience of providing asset management education and training, from initial introduction to Masters degrees, and from multi-language, multi-platform e-learning to bespoke in-house programmes for corporate transformations. Our tutors and course designers are all asset management experts with extensive firsthand experience in addition to their excellent teaching skills and passion for helping others.

## Professional support worldwide

Woodhouse Partnership resources, projects and services cover over 30 countries, and most industry sectors. Some of the biggest and most discerning companies in the world rely on Woodhouse for expert advice, guidance, training and support.

For more information contact us:  
**+44 (0) 1635 298 800**

★ Woodhouse locations



[www.assetmanagementacademy.com](http://www.assetmanagementacademy.com) | [www.SALVOproject.org](http://www.SALVOproject.org) | [www.decisionsupporttools.com](http://www.decisionsupporttools.com)